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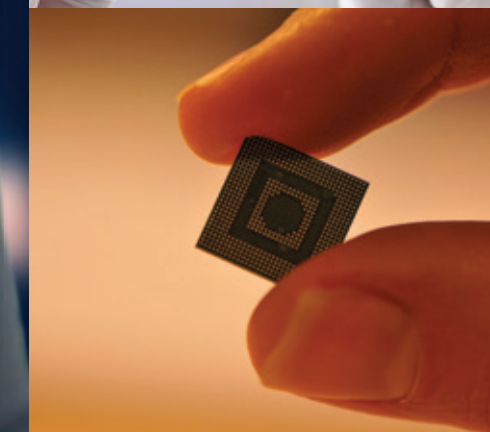
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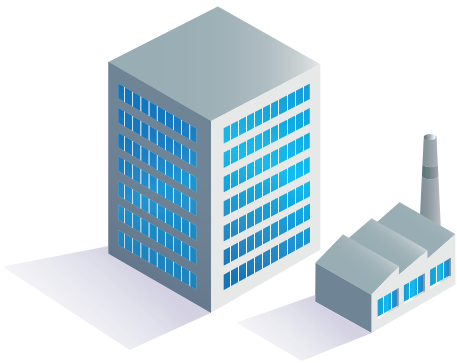
**R&D PARTNERSHIPS SIZED
TO FIT YOUR NEEDS**

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CEA Tech R&D partnerships come in all shapes and sizes. Whatever type of business you are in or the scope of your R&D needs—from targeted technology

consulting to the development of a complete component or system—CEA Tech provides services at Technology Readiness Levels 3 to 7.

ALL CEA TECH R&D PARTNERSHIPS ARE...



Tailored for businesses of all sizes. Our partners range from startups and SMBs through to larger companies and multinational corporations.



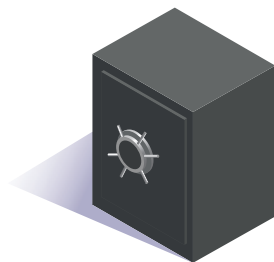
Secure and confidential. We take protecting the confidentiality of your R&D programs and your data very seriously. And we sign a non-disclosure agreement to prove it, even before your organization signs a contract with us.



Suitable for all industries. Whether you are in traditional manufacturing or a high-tech industry, CEA Tech can help. Our scientists work with companies in the semiconductor, consumer electronics, healthcare, renewable energy, transportation, and security industries, to name a few.



Compliant with ISO 9001 quality management processes. Our project management methods meet ISO 9001 standards and CEA Tech is ISO 9001 certified.



Backed by a strong intellectual property policy. The expertise we bring, whether it is in the form of methods, software, or patents, is traceable and protected. And for any new IP we develop together, the rules for its protection and the use of any results are determined at the start of the project.



Right next door. Wherever you are located in France, there are CEA Tech experts nearby. With offices in Metz, Saclay (in the Greater Paris area), Nantes, Bordeaux, Toulouse, Cadarache, Grenoble, and Chambéry, we have all of France covered.

THE RIGHT PARTNERSHIP FOR YOUR R&D STRATEGY

1 TURNKEY TECHNOLOGY AND CONSULTING SOLUTIONS

These **short-term contracts (less than six months)** give you access to one of our labs—personnel, testing, analysis, measurement, and other capabilities—with or without an interpretation of your results.

BEST FOR...

- **One-off consulting or R&D services on a specific subject** where your company would benefit from the additional resources offered by CEA Tech.

2 NEW PRODUCT INCUBATOR

These **six- to twelve-month contracts** are particularly suitable for small- to mid-sized businesses with **limited R&D budgets**. The first phase of the contract leverages creativity sessions and customer usage scenarios to pinpoint potential needs and hatch ideas for new products. Once you approve the recommendations that come out of this process, our experts get to work on implementing them!

- **Small- to mid-sized businesses or other businesses that do not have in-house R&D resources. Limited risk and fast payback.**
- **Companies that want to leverage mature, proven technologies** to make their manufacturing processes, products, and services more competitive. **Fast payback.**

3 AFFILIATE R&D PROGRAMS

These multi-partner research contracts aim to **develop and transfer technologies directly to the participating companies.**

- **Small- to mid-sized businesses not competing on the same markets** and with little or no in-house R&D.

4 JOINT R&D CONTRACTS

Your business signs a contract to conduct a joint R&D project on **a clearly-defined subject** with CEA Tech, usually **for two to three years**. These projects can be piggybacked with collaborative R&D projects eligible for outside funding, such as from the EU or the French government.

- **Projects that require the know-how of one or several labs of a CEA institute.**
- **Companies seeking to develop new technology to enhance their products or processes.**

5 JOINT R&D LAB

You set up **a joint lab with CEA Tech manned by staff from your company and CEA labs**, either at our premises or yours. These contracts are signed for a minimum duration of three years and are renewable. The roles and responsibilities of both parties and the project management processes to be used are determined based on your needs. The lab can work on multiple research projects based on a predetermined roadmap. Objectives can be readjusted periodically according to the research results achieved.

- **Projects that require access to all of the know-how of a CEA Tech institute (Leti, Liten, or List*).**
- **New product or process development strategies** that require a broad array of technology know-how.

6 STRATEGIC R&D PARTNERSHIP

These contracts, signed with CEA Tech rather than with an individual CEA Tech institute, establish a long-term cooperation on strategic R&D. These flexible contracts enable your business to work on a broad range of R&D projects with any of CEA Tech's institutes or labs. You can also **make adjustments to the priorities set at any time depending on research results obtained and changing market conditions.**

- **Strategic R&D that requires access to all CEA Tech know-how (personnel, equipment, IP, etc. from Leti, Liten, and List*).**
- **Technology-driven innovation strategies.**

The customer, generally a corporation, commits to a minimum volume of business with CEA Tech over the term of the contract, generally three to five years, renewable. The partnership is managed by:

- A Strategy Committee that determines the major priorities of the partnership and serves in a consultative capacity, making decisions as needed
- A Steering Committee that manages day-to-day operational aspects
- A CEA Tech Key Account Manager assigned to your company

Each R&D subject identified is managed as a separate R&D project within the partnership.

* Leti (micro and nanotechnologies and their integration into systems), Liten (new energy technologies and nanomaterials), List (smart embedded and digital systems)